



A LAWYER'S GUIDE FOR BUYING A LAPTOP

If you've shopped for a laptop computer lately, you already know that it can be pretty confusing, particularly if you're looking for a Windows machine (where the options are nearly unlimited). The goal of this article is to explain what to look for, what to avoid and how to make an informed decision. I am specifically *not* taking sides on the Windows versus Mac PC debate and this article should be helpful regardless of which operating system you prefer. Further, the term "PC" as used herein refers to either a Windows or Mac computer. PC stands for personal computer which is defined as a computer designed for use by one person at a time. Although Apple's advertisements seem to declare that its computers are something other than PCs, they are not (all MacBooks and iMacs are PCs).

This article is not going to help you find the cheapest laptop possible. If your laptop is the primary tool you use to produce work product, then it's probably the last thing you should be cutting corners on. There are many compilations of the best "budget" laptops if that's what you're looking for¹. The following recommendations prioritize power, portability and reliability.

Laptop configurations and models change *constantly* so there's no point in identifying a particular model and configuration to buy. Instead, I'm going to describe what I would look for in a new laptop (component-by-component) and endeavor to explain each part of the PC so you'll understand what you're buying. Here we go!

Type of Laptop Computers Suitable for a Lawyer

I'm not going to explain every possible classification here because many of them are inappropriate for a law office (such as "gaming" laptops). You want a laptop designed for business use (rather than a home user/consumer PC). Business models tend to have longer product cycles and offer tried-and-true configurations that have been thoroughly tested. They typically offer better warranties (on-site service and accidental damage protection), physical durability, and built-in security.

¹ For example, see [The Best Cheap Laptops of 2016](http://tinyurl.com/27cksam) by Laarni Almendrala Ragaza, Aug. 9, 2016 (<http://tinyurl.com/27cksam>).



You may also have heard of an "ultrabook" as a laptop category. Ultrabook is actually a specification for a laptop promulgated by Intel². Briefly, an ultrabook is a very thin, light and powerful laptop with great battery life, touchscreen capability and advanced security. Of course, many manufacturers offer business ultrabooks. An ultrabook may take the form of a traditional clamshell laptop, or a 2-in-1 hybrid or a 2-in-1 convertible. Good examples of traditional ultrabooks include the Dell XPS 13 and the Lenovo ThinkPad X1 Carbon. A *hybrid* 2-in-1 is a laptop where the screen can be detached from the keyboard base and used as a touchscreen tablet (see a Microsoft Surface Pro 4 for example). The screen on a *convertible* 2-in-1 doesn't detach but can be flipped back, swiveled or slid into a position so that it can also be used like a touchscreen tablet (see an HP Spectre x360 for example).

What To Know About Processors

3/5/7 Designations: In a nutshell, an Intel i7 processor is more powerful than an i5; and an i5 is more powerful than an i3. There are also m3, m5 and m7 processors in addition to the "i" series. The "m" processors allow manufacturers to create notebook PCs that have no cooling fans (which allows them to make thinner devices that make less noise); and the "m" processors provide longer battery life than the "i" processors. However, the "i" processors are faster. So if you value performance, look for "i" processors; and if you would prefer longer battery life and aren't as concerned about the fastest possible performance, the "m" processors should be on your shopping list. For a great explanation of the differences between "m" and "i" processors, see Intel's New Core M CPU: Everything You Need to Know by Avram Piltch, March 9, 2015 - <http://tinyurl.com/zzkxkey>.

Generations: Intel has released seven "generations" of the 3/5/7 processors so the current release is creatively called "7th gen." If you're buying something new and it doesn't indicate that the processor is 7th generation, make sure you ask. You can also tell what generation a processor is by looking at the first number following the 3/5/7 designation. For example, a configuration that includes an i5-6570 processor is 6th generation. The number 6 that begins the four-digit number following the i5 is the indicator that it's a 6th-generation processor. If that number was a 4, it would be 4th generation. Every generation of processors gets a little faster and adds various other benefits. For the full rundown on what the 7th generation processors provide, see New 7th Gen Intel Core Processor: Built for the Immersive Internet by Navin Shenoy, August 30, 2016 - <http://tinyurl.com/z96hh6z>.

Processor Recommendation: If you only use your PC for e-mail, Internet browsing, and light applications like word processing, an i3 would probably be fine. If you're using more taxing applications (such as case management systems, document management systems, or legal

² See <http://www.intel.com/content/www/us/en/2-in-1/laptop-tablet.html>.



accounting programs), consider a 7th-generation m/i5 or m/i7. Most manufacturers have 7th-generation offerings out at this point, but there are a lot of new computers out there with 5th & 6th generation processors. It makes sense to look for the latest generation processor unless you really want to save money by buying an older one. Between the 5 and 7, an i5 or m5 is suitable for almost all lawyers. If you have more demanding applications like photo/video editing or speech recognition, you may want to consider moving up to an i7 or m7. While it may be true that "[f]or most users, the extra features and processing power of the Core i7 won't be worth the cost difference between the two tiers³," I've never met anyone who regretted choosing more power.

Graphics or Display Adapter

The graphics adapter is the part of a computer which processes the images so they can be displayed on the screen or monitor. There are two basic architectural approaches for a graphics adapter: integrated and discrete. Integrated means "locating a computer's display circuitry in the chipset on the motherboard rather than on a separate plug-in card." Discrete graphics adapters are typically a separate circuit board inside the computer and are more powerful than integrated adapters. Integrated graphics adapters are typically sufficient for legal users since the applications used are not demanding from a graphics/video perspective. However, you may want to consider a discrete graphics adapter if any of the following apply to you:

- You want to connect a large external monitor (greater than 27");
- You want to connect to 2 or 3 monitors simultaneously;
- You need to engage in video editing; and/or
- You run graphics-intensive applications on your computer like computer-aided-design ("CAD") programs or games.

You can do all of the foregoing with integrated video, but the performance of the computer may suffer.

Having said all of that, the model of computer you choose may offer you no choice in display adapter. If it's a business computer, it will likely only offer integrated video. I have two 24" monitors connected to a laptop with integrated video and it's fine. However, if I had a choice between integrated and discrete, I'd go with discrete because of external monitors I connect to my laptop. Again, no one ever regrets better performance. Below is a screen shot of a

³ [Intel's Core i7 is tempting, but you probably only need a Core i5](http://www.digitaltrends.com/computing/intel-core-i5-vs-i7/) by Brad Bourque, July 4, 2016, Digital Trends, see <http://www.digitaltrends.com/computing/intel-core-i5-vs-i7/>.



configuration from Dell. The Nvidia GeForce 830M is a discrete video option. UMA (in the second option) standards for Unified Memory Architecture which means integrated video. In my opinion, the extra \$68.31 for the Nvidia GeForce is definitely worth it.

☐ Intel® Core™ i5-5300U Processor, Nvidia GeForce 830M, EDock	+ \$68.31
☒ Intel® Core™ i5-5300U Processor, UMA, EDock	Selected

Memory or RAM

For normal business usage, I would recommend 8 GB of RAM. If possible, get the memory on one memory chip. Most laptops have two memory sockets on board so if you get all of your memory on one chip, then you can easily add another one later as a an upgrade. If you get 8 GB comprised of two 4 GB chips, then to upgrade your memory, you'll have to discard half of what you already have. You may want to consider upgrading to 16 GB of RAM if you will be doing video editing, often have many applications or browser windows open at once, work with REALLY large documents or use speech recognition software. If you're wavering on the amount of RAM to buy now, remember that it's usually an easy DIY project to upgrade your RAM later. Companies like <http://www.crucial.com/> make it exceedingly easy to upgrade RAM because their website allows you to determine *exactly* what type of memory your computer requires and their prices are very competitive.

Hard Drive Options

Types of Drives: There are 3 kinds of hard drives, mechanical (HDD - Hard Disk Drive), solid state (SSD - Solid State Drive) and hybrid (SSHD). Cutting to the chase, you want to look for SSD; but here's a good explanation of the differences between HDD and SSD:

"The traditional spinning hard drive (HDD) is the basic nonvolatile storage on a computer. That is, it doesn't 'go away' like the data on the system memory (RAM) when you turn the system off. Hard drives are essentially metal platters with a magnetic coating. That coating stores your data, whether that data consists of weather reports, a high-definition copy of the Star Wars trilogy, or your digital music collection. A read/write head on an arm accesses the data while the platters are spinning in a hard drive enclosure.

An SSD does much the same job functionally as an HDD, but instead of a magnetic coating on top of platters, the data is stored on interconnected flash memory chips that retain the data even when there's no power present. These flash memory chips differ from the flash memory in USB thumb drives in the type and speed of



the memory. That's the subject of a totally separate technical treatise, but suffice it to say that the flash memory in SSDs is faster and more reliable than the flash memory in USB thumb drives. SSDs are consequently more expensive than USB thumb drives for the same capacities.⁴

It should also be noted that HDDs have a speed rating in terms of RPM. This refers to the speed with which the magnetic platters inside the drive rotate. The faster they rotate, the faster your computer can access information. You should avoid 5,400 rpm drives because they're too slow. Instead, look for a 7,200 rpm drive or faster.

A hybrid drive combines a very small SSD with an HDD in the same device. They're far less expensive than SSDs, and offer modest performance improvements. Having said all of that, you definitely want an SSD if it's available (as mentioned above). They cost a lot more but they're worth it. SSDs are much faster than mechanical or hybrid drives, they use less electricity, generate less heat, and have no moving parts so they are less likely to "crash." The aforementioned ultrabook definition requires an SSD.

Size: For most legal users, we recommend a 256 GB or 500 GB SSD. If you store almost everything on a server, then the smaller size should be fine. If you have larger storage needs, you might be forced to go with an HDD rather than a SSD. It's easy to find 1 TB (1,000 GB) or larger HDD options in a laptop, but more difficult to find them with an SSD.

Screen Options

Screen Size: What size screen you choose is really a matter of personal preference. My current laptop has a 13.3" screen which is extremely popular among laptop manufacturers and I like it. I have migrated over the years from a 15.6" screen to a 14" and now a 13.3". Even though my eyes are not as good as they were when I was younger, I have no problem seeing things on my 13.3" screen. Many models offer a 15.6-inch screen but I wouldn't recommend going larger than that. Remember that a bigger screen generally means a heavier laptop and less battery life, but that may be worth the trade-off depending on your usage.

Resolution: If you have a choice of resolutions on the screen, choose a higher resolution option if you intend to plug external monitors into your laptop and use it primarily in that arrangement. Higher resolution screens mean that everything will be sharper, but also smaller. As such, it does little good to get a high-resolution screen that renders everything so small that you can barely see it. If you are connecting to an external monitor, this typically is not an issue because the external monitors are so much larger. The native resolution on my Dell XPS 13 is an amazing

⁴ SSD vs. HDD: What's the Difference? by Joel Santo Domingo, PCMag, February 17, 2015. For the whole article, see <http://www.pcmag.com/article2/0,2817,2404258,00.asp>.



3,200 x 1,800. However, it made some things so small that I could barely see them. I reduced the resolution to 1,920 x 1,080 and I could see things much better.

Touch: Many laptops now offer a touch screen. Even if you don't think you'll use it, there's no reason to avoid one of these. It's actually pretty handy when you're reading a document or scrolling down a web page. Currently, no Apple laptops offer a touch screen but all of its competitors in the Windows world do. Presumably, Apple doesn't want to cannibalize its iPad sales.

Recommendation: I recommend a 13.3" or 14" touch screen if your eyesight is good enough to see things easily on a smaller screen.

Operating System Considerations

Windows PC: If all of your software is certified to work with Windows 10, then you should definitely go with Windows 10 Pro (not Home), 64 bit.

Mac PC: There are no operating system choices to make.

Warranty Options

Recommended System Warranty: Ideally, you want at least a 3 year, next-business day, on-site warranty with 24x7 technical support. If you think you'll be using your computer for longer, then most manufacturers will give you the option to extend your warranty to 4 or 5 years. I generally prefer to cycle out computers every 3 years so I never get a warranty beyond that. Mail-in or carry-in warranties are going to extend your downtime and likely cause you a lot of waiting and frustration. In my opinion, warranties that require me to ship my computer somewhere or take it to a store are unacceptable.

Warranties from the Manufacturer Are Better: For example, if I buy a Dell laptop from Amazon.com, they don't offer Dell factory warranties for the computer. Instead, they offer third party warranties and those warranties are, in my personal experience, *vastly* inferior to the warranties purchased directly from Dell (like Dell's ProSupport warranties).

Technical Support: I look for North American-based support from representatives for whom English is their first language. Nothing is more frustrating than trying to explain a problem to someone you can't understand. It's worth asking the question before you buy the computer - where is the support based? If technical support is off-shore and you can't upgrade to something better, then you might want to keep looking.



Accidental Damage Protection: If you are worried that you might accidentally break your laptop, this is an excellent added measure of protection. This protection is normally recommended for laptop computers, but it's probably not worth it for a desktop. It protects you against liquid spills, drops, falls, and surges (electrical). Manufacturers like Dell and Lenovo offer this kind of coverage and it's surprisingly inexpensive for 3 years.

Security Issues

Antimalware and Firewall Software: At a minimum, you need antivirus software and a firewall. Broadly, antivirus software keeps malware off your computer and a firewall keeps hackers out. Windows 8.x & 10 computers have both of these things built in, but the built-in options (like Windows Defender) typically rank at the bottom of antivirus reviews. Mac PCs do include a firewall but not an antivirus program so you definitely need to buy one. Some of the big players for Windows or Mac include Bitdefender (my favorite), McAfee, Kaspersky, Webroot and Symantec.

Fingerprint Reader: Fingerprint (biometric) readers allow you to block unauthorized users of your computer and login quickly without entering a password. Many manufacturers include free encryption software with your system when this option is selected. This allows you to encrypt your computer so it is unusable without a valid fingerprint swipe. This added level of security is well worth the added cost.

Hard Drive Encryption: If you're going to have confidential client information on your laptop, then in my professional opinion, you need to encrypt the hard drive. This can be accomplished several ways. If you have a MacBook, it comes with an encryption program called FileVault⁵. If you have Windows 8.x Pro or 10 Pro, then you have an included encryption program called BitLocker⁶. You can also buy encryption programs for your PC like SecuriKey Pro for Windows or Mac⁷. Finally, you may have an option when configuring a new laptop to choose a self-encrypting hard drive. For example, the screenshot below shows the hard drive customization options for a Lenovo ThinkPad X1 Carbon. The options designated as OPAL2.0 capable are self-encrypting.

⁵ See <https://support.apple.com/en-us/HT204837> for more information.

⁶ See [A Beginner's Guide To Bitlocker, Windows' Built-In Encryption Tool](http://tinyurl.com/jdc6xkd) by Ian Paul, August 1, 2016, PCWorld, see <http://tinyurl.com/jdc6xkd>.

⁷ See <https://www.securikey.com/>.



☐ Hard Drive: 256 GB Solid State Drive, SATA3 OPAL2.0 - Capable

 [+Help me decide](#)

☐ 128 GB Solid State Drive, SATA3	[subtract \$165.00]
☐ 180 GB Solid State Drive, SATA3 OPAL2.0 - Capable	[subtract \$65.00]
☒ 256 GB Solid State Drive, SATA3 OPAL2.0 - Capable	
☐ 256 GB Solid State Drive PCIe-NVMe OPAL2.0 - Capable	[add \$165.00 \$105.00]
☐ 512 GB Solid State Drive, SATA3	[add \$325.00 \$180.00]
☐ 1 TB Solid State Drive PCIe-NVMe	[add \$575.00 \$435.00]

Bundled Office Suite

If you get Microsoft Office preinstalled on your new computer, then the software license typically restricts it to being installed only once and only on the computer it came with. For that reason, more lawyers are choosing to get Microsoft Office as part of an Office 365 bundle. You can transfer those installations of Office 2016 from one computer to another, you get both the Windows and Mac versions, and you can install it on up to 5 PCs that you use. For more information on this, see <http://tinyurl.com/hqvke9z>.

Keyboards

I prefer a backlit keyboard if it's available. I am often using my laptop in low-light situation and although I've been typing for a lot of years, I still want to see the keyboard, particularly when I need to hit an F key. If you're a touch typist, it's also worth test driving the keyboard before you buy. Keyboards are definitely not all created equal, even within the same brand.

Battery

Laptop batteries are measured in terms of "cells." The more cells in your battery (3, 4, 6 & 9 are typical), the longer you'll be able to operate unplugged. You should also know that the bigger the battery, the heavier your laptop will be. I prefer laptop models that allow me to swap out batteries without using a screwdriver or invalidating the warranty. Some laptops just don't let you do this. If you can swap batteries on your laptop, I recommend getting an extra one as a backup. Otherwise, you can buy external laptop battery chargers for emergency situations. For example, I have a Dell Power Companion that allows me to charge up my laptop as well as up to two tablets or phones.



Webcam and Mic

Any business laptop should have a built-in webcam and integrated mic so you can participate in Web meetings, Skype, and use other similar services without buying any additional accessories.

Optical Drive/DVD

Today, the vast majority of laptops do not include an optical drive of any type. While most software used to come on DVD, today it's most often downloaded. If you need an optical drive, you're better off getting an external drive which connects via USB and you can use it when you need it. You can buy a nice USB 3.0 external DVD drive for about \$35 from www.amazon.com.

Ports

A port is a connection point for attaching peripherals or other external devices to your computer. When buying a laptop today, I would want at least one Thunderbolt 3 or USB-C port. These ports use the same types of cables and devices are interchangeable between them. These are new, extremely high-speed ports that can transfer data while also supplying power. In terms of data transfer, Thunderbolt is faster than USB-C, but devices that work with one will work with the other.

Docking Stations or Port Replicators

A docking station or port replicator (hereinafter collectively referred to as a "dock") is a peripheral that connects to your laptop and allows you to connect many other devices to your laptop simultaneously. In many cases, a dock can also provide power to your laptop. For example, I have a Dell WD15 dock which connects to my laptop with one, thin cable (USB-C). It powers my laptop when connected so I don't need to plug in a separate power cord. Further, it has 3 monitor ports, a network adapter (gigabit Ethernet), two USB 2.0 ports, three USB 3.0 ports and a speaker port. Connected to the dock, I have two 24" monitors, an external keyboard, mouse, a Fujitsu ScanSnap iX500 scanner, an external hard drive (for backup), a network cable (providing Internet and connectivity), and a Logitech webcam. As a result, connecting the one little USB-C cable to my laptop automatically connects me to all of those peripherals. When I'm ready to go home at the end of the day, I simply unplug the dock and leave with my PC. At home, I have another dock with all of the same peripherals connected so I can work from either location in the same manner. All of this may not sound like a big deal, but having a dock is a huge convenience. Further, my laptop doesn't have enough built-in ports for me to connect to all of those things simultaneously so a dock is really the only way I can do it. To give you a price point, my Dell WD15 dock is \$148 on amazon.com.



Let me know what you think about the foregoing at bhenley@affinityconsulting.com. The foregoing are obviously my opinions, but I'd love to hear yours!

Barron K. Henley, Esq.
Affinity Consulting Group
bhenley@affinityconsulting.com
January 16, 2017